

Providing Value to Meet Your Business and Practice Goals



Your Membership and its Benefits

In our continuing effort to improve the products and services available to clients, the Dentist's Advantage Program is now part of a Risk Purchasing Group (RPG)*. In order to have access to the pricing and professional liability insurance coverage available through Dentist's Advantage, membership in the RPG is required. As a member of the RPG, you also automatically become a member of the National Society of Dental Practitioners (NSDP).

The NSDP provides support to the Dentist's Advantage Program and its clients in two important ways. First, the NSDP acts in an advisory capacity to the Dentist's Advantage Program, ensuring that our professional liability insurance remains current with the needs of the dental profession. Working in an advisory capacity for NSDP is a team of dentist attorneys, dentist risk managers, and practicing dentists who provide their counsel and insight.

Second, the NSDP provides Risk Management expertise to you, our client! Listed below are just some of the added benefits you can expect as a member of the NSDP, including:

- Reducing or eliminating exposures to loss
- Increasing staff knowledge
- Increasing office efficiencies
- Increasing patient acceptance and confidence in treatment
- Increasing knowledge of recent laws and regulations

To achieve these benefits, the NSDP uses a combination of counseling, seminars, and correspondence to inform and educate NSDP members.

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Our NSDP team of dentists, dentist attorneys and dentist risk managers contribute to the risk management material offered to NSDP Members. They pass along their knowledge and wisdom so colleagues, like you, may benefit. As you look to improve oversight of your operations, we encourage you to call the 24 hour hotline with any risk management questions or concerns at **800-237-9429**.

Burton R. Pollack, DDS, JD

Founder, National Society of Dental Practitioners

Dr. Pollack received his dental and law degrees from the University of Maryland, and his degree in Public Health from Johns Hopkins University. At the University of Maryland he served on the faculty of the dental school as well as practicing dentistry for 27 years. In addition to being the Emeritus Professor at the School of Dental Medicine at Stony Brook, New York, Dr. Pollack also served as Dean. Including writing multiple articles on risk management, Dr. Pollack is the author of the book "The Law and Dental Risk Management".

Philip R. Barbell, DDS

Director of Risk Management, Dentist's Advantage

Dr. Barbell had been a practicing general dentist for 38 years. He has served as President of Southern Dental Society of New Jersey and New Jersey Dental Association. Dr. Barbell has also been involved in the dental liability area for over 15 years, having served for 11 years as President and Chairman of the Board of a national dentist owned and controlled malpractice insurance company. He is a member of Southern Dental Society of New Jersey, New Jersey Dental Association and the American Dental Association. He is also a Fellow of the Academy of General Dentistry, the American College of Dentists and the International College of Dentists.

Paul Sauchelli, DMD, JD

Risk Management Consultant, Dentist's Advantage

Dr. Sauchelli is a leader in the field of dental risk management and is licensed in dentistry and law. He practiced dentistry for 22 years and law for 12 years. He is an associate professor at the University of Medicine and Dentistry in New Jersey where, since 1994, he has served as course director of Ethics and Jurisprudence.

* A Risk Purchasing Group is an organization that purchases liability insurance on a group basis from an outside insurance company for businesses or individuals of similar exposure.

Counseling Hotline

As a Dentist's Advantage client and member of the NSDP, you have access to Risk Management counseling services by calling the toll-free number at **800-237-9429**. The Risk Management Hotline is available 24/7. The Hotline is staffed by experienced dentists, dentist attorneys and dentist risk manager able to assist you with your questions or concerns.

Seminars

Throughout the year, NSDP facilitates risk management and clinical seminars across the country. The seminars are designed to share the latest risk management information on procedures, techniques, and tools – all at no cost to you. Below is just a sample of the titles of seminars recently held:

- Saving Lives Through Early Detection (oral cancer)
- Medical Emergencies in the Dental Office - A Risk Management Perspective
- NSDP Risk Management Seminar - Introduction to the Legal System and the Risks in Dental Practice

In addition to learning the latest information on practice areas you may also be able to earn continuing education credits. Dentist's Advantage is an ADA CERP Recognized Provider of Dental CEs as well as an AGD Approved PACE Program Provider.

Correspondence & Online Resources

Throughout the year, NSDP sends Risk Management information that addresses professional liability issues that dentists, like you, face everyday. You'll discover what makes dentists vulnerable to professional liability claims and tips on how to protect yourself from a malpractice lawsuit. As a Dentist's Advantage client and NSDP Member you have access to these valuable resources, including:

- Quarterly Newsletter – risk management content that focuses on the legal risks associated with dental practice – how to avoid them and how to minimize the effect on the practitioner.

- Risk Management Alerts – periodic alerts to recent changes in dental practice, dental law and trends in dentistry. Recent examples include *Drug Disposal Guidelines* and *Medical Spa Procedures*.
- Lessons in the News – A bulletin giving the latest information on newsworthy subjects. The latest editions available are *Guidelines for Child Sedation* and *Connection between Fosamax and other bisphosphonates and a serious bone disease called Osteonecrosis*.
- Risk Management Library (CD and Online) – Available either on the Dentist's Advantage website or by request via CD, this risk management library was developed to provide our dentists with the necessary guidelines and forms to tackle your practice's operational and regulatory risks. These forms are available as downloadable PDF files, including:
 - Practice Management Guidelines: HIPAA Privacy Regulation, Employee Manual and OSHA Exposure Control Plan
 - Records Management System - English and Spanish – This system of office forms will help you organize patient care, keep fully informed about the patient's health status and provide the necessary documentation in the event of a malpractice lawsuit
 - Risk Management Information: Law and Risk Management in Dental Practice and Risk Management Manual
 - Office Forms: Introduction to Record Keeping, Record Keeping Forms (English and Spanish), Consent Forms (English and Spanish), Sample Discharge Letter and Post Extraction Instruction Form
 - Regulatory Information

If you have any questions regarding your NSDP membership fee, please call us at 888-778-3981



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